

# COMMERCE

(Maximum Marks: 80)

(Time allowed: Three hours)

(Candidates are allowed additional 15 minutes for **only** reading the paper.

They must **NOT** start writing during this time.)

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Answer **Question 1** from **Part I** and **any five** questions from **Part II**.

The intended marks for questions or parts of questions are given in brackets [ ].

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## PART I (20 Marks)

Answer **all** questions.

### Question 1

[10 × 2]

Answer briefly each of the questions (i) to (x).

- (i) Give *two* differences between *economic activities* and *non-economic activities*.
- (ii) What is meant by *public sector undertaking*?
- (iii) With reference to cooperative organisations, explain the term, *one man, one vote*.
- (iv) What is meant by *implied authority of a partner*?
- (v) What are *smart cards*?
- (vi) State *any two* functions of a Stock Exchange.
- (vii) What is meant by the term *business ethics*?
- (viii) Name *two* types of international trade.
- (ix) What is *reinsurance*?
- (x) What are *automatic vending machines*?

## PART II (60 Marks)

Answer **any five** questions.

### Question 2

- (a) State *any three* reasons why a business concern must earn profits. [3]
  - (b) Explain *four* features of a public-sector undertaking. [4]
  - (c) Give *five* advantages of a Co-operative organisation. [5]
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**Question 3**

- (a) Discuss *any three* threats to E-business transactions. [3]
- (b) Distinguish between *profession* and *employment*. [4]
- (c) State and explain the steps involved in the incorporation of a Company. [5]

**Question 4**

- (a) Mention *any three* responsibilities of business towards the community. [3]
- (b) Define a *Government Company*. Discuss *three* merits of Government company. [4]
- (c) Giving suitable examples state and explain the types of industries, on the basis of their activity. [5]

**Question 5**

- (a) With regard to corporate organisations, explain what is meant by *promotion*. State *any two* types of promoters. [3]
- (b) Give any *four* points of difference between *Memorandum of Association* and *Articles of Association*. [4]
- (c) *A Joint Stock Company is an artificial person; created by law having a perpetual succession and common seal*. Explain the statement. [5]

**Question 6**

- (a) Explain *any three* regulatory functions of SEBI. [3]
- (b) Explain the terms *cash discount* and *trade discount*. [4]
- (c) What is meant by WTO? Explain *any four* objectives of WTO. [5]

**Question 7**

- (a) Explain the terms *insurable risk* and *non-insurable risk* and give *one* example of each. [3]
- (b) Explain *any four* services rendered by a wholesaler to a retailer. [4]
- (c) What is meant by *life insurance*? What is its importance in the present context? [5]

**Question 8**

- (a) State *any three* characteristics of foreign trade. [3]
- (b) Explain *any four* documents used in home trade. [4]
- (c) Explain the functions of chamber of commerce. [5]

**Question 9**

Write short notes on

- (a) Objectives of insurance [4]
- (b) Bill of entry and Bill of sight. [4]
- (c) Demerits of International trade. [4]